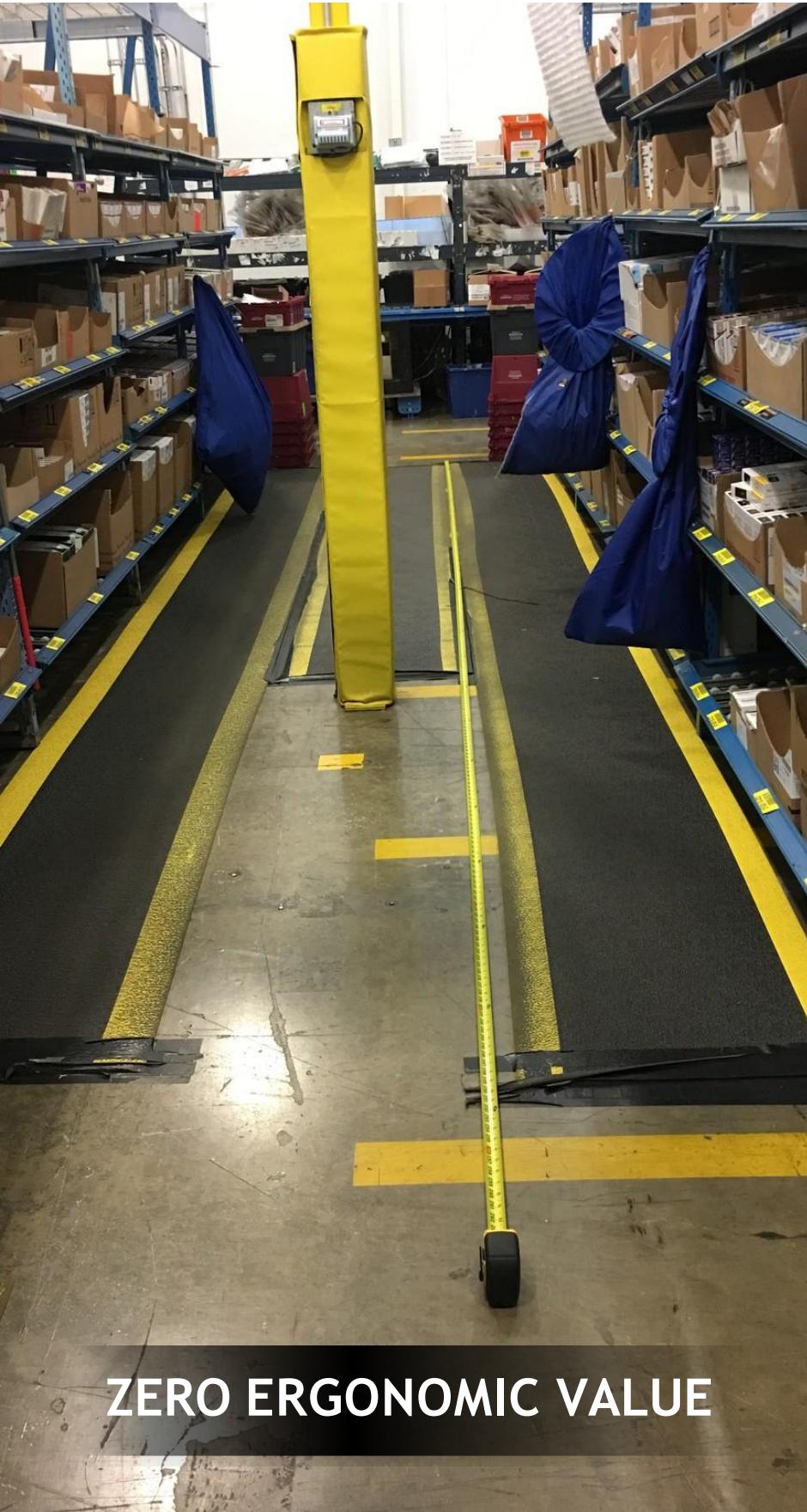




# STRATEGIC OPPORTUNITY: MIDDLE EAST MARKET EXPANSION



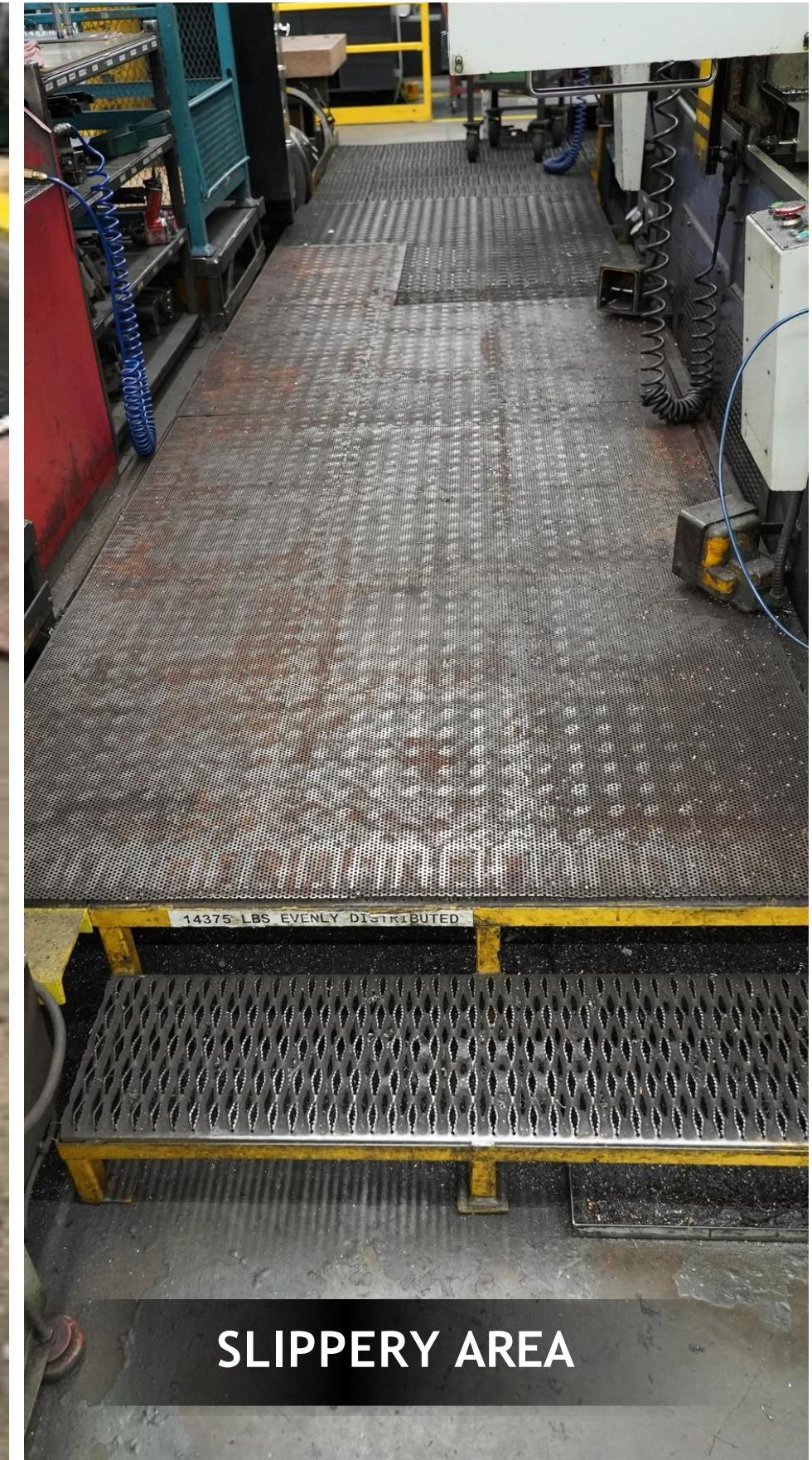
# WHAT ARE YOUR PEOPLE STANDING ON?



ZERO ERGONOMIC VALUE



TRIPPING HAZARDS

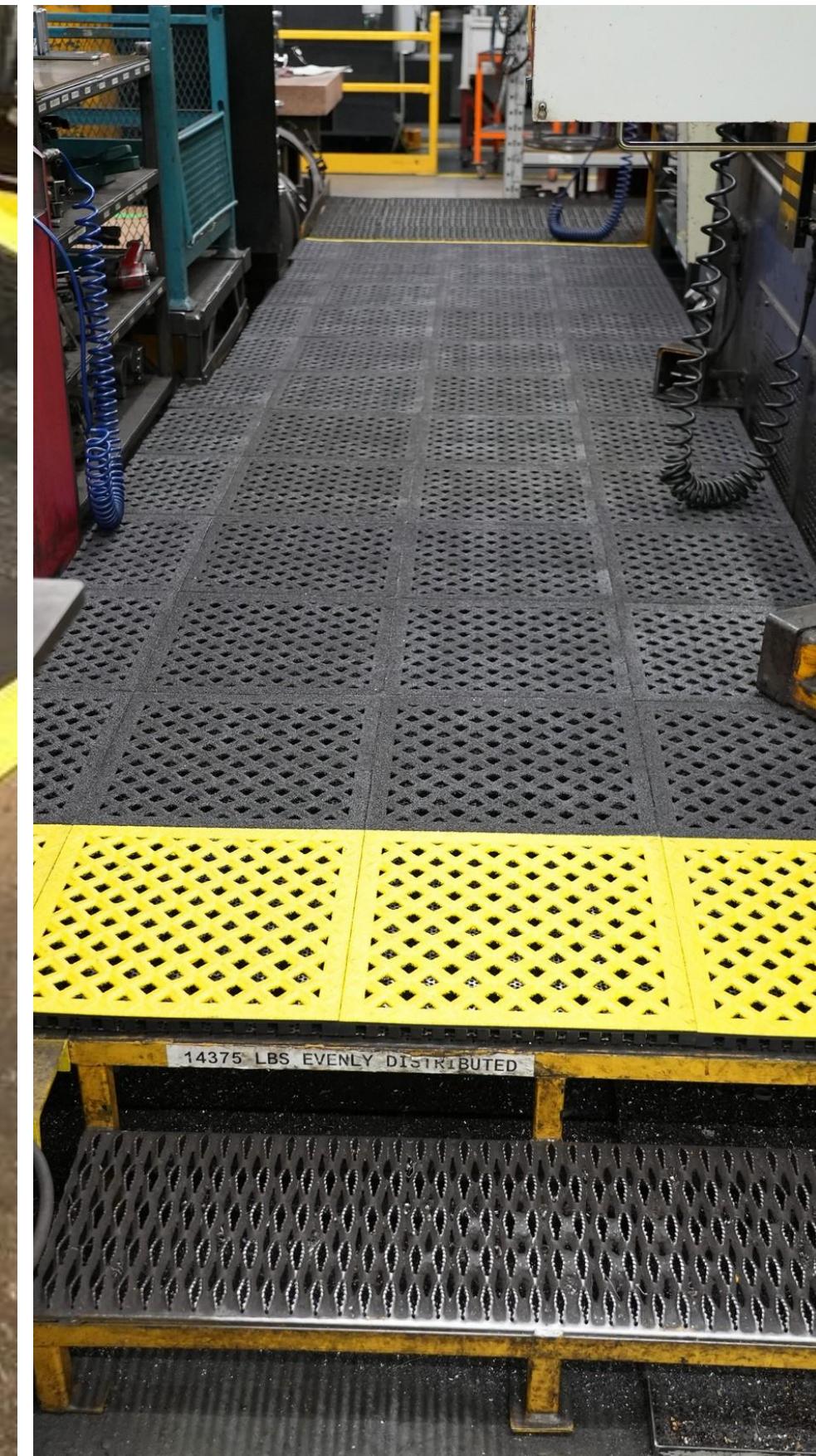


SLIPPERY AREA



UNEVEN SURFACES

# ENHANCING SAFETY AND SUPPORT FOR HAPPIER, MORE PRODUCTIVE EMPLOYEES



# 4 REASONS TO STAND WITH US

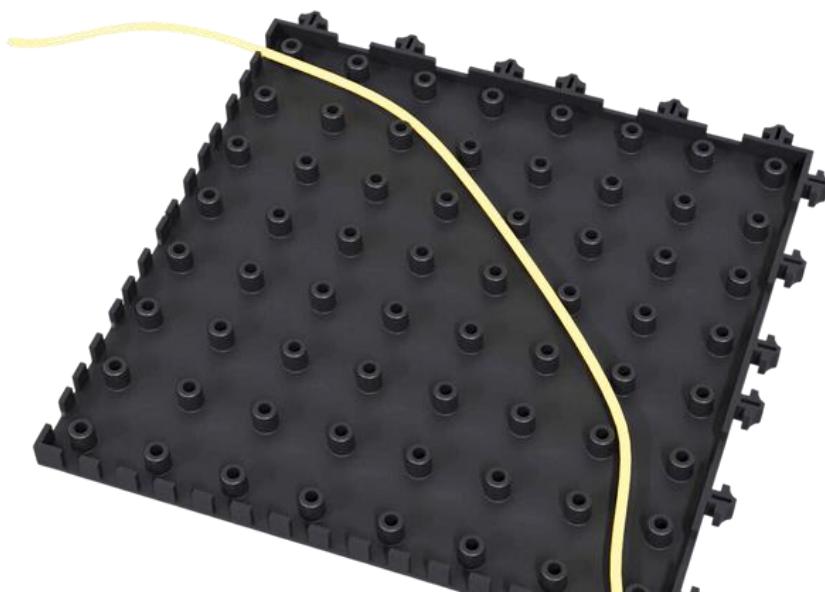


# RISK MITIGATION



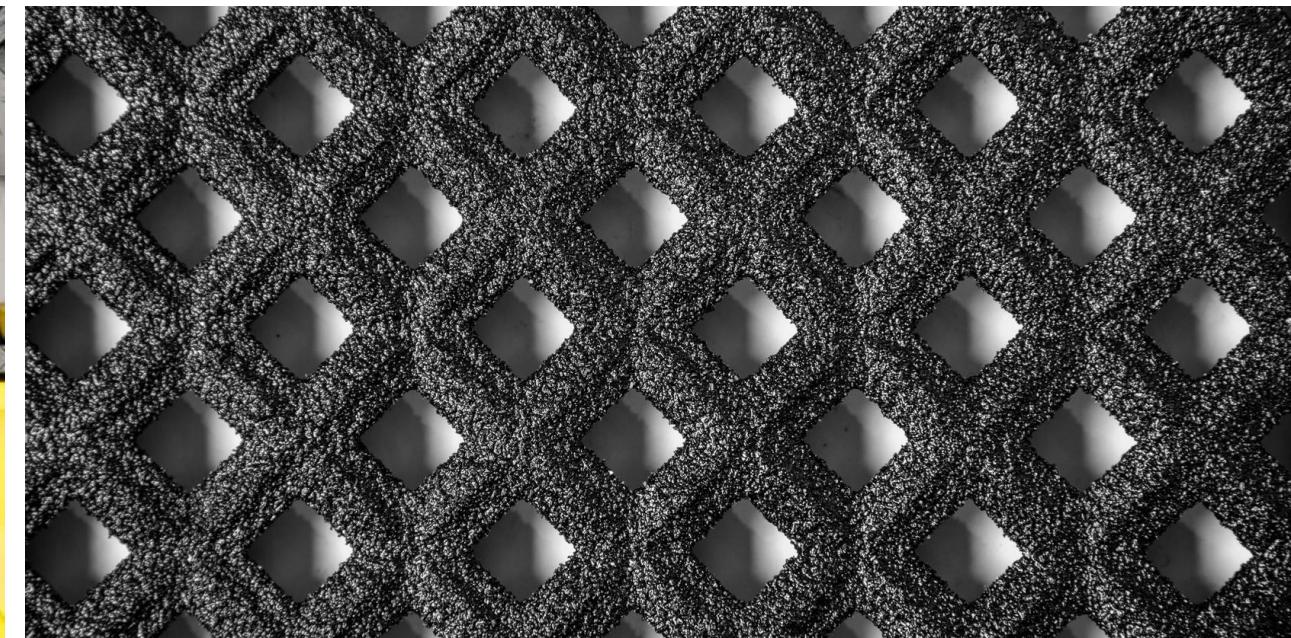
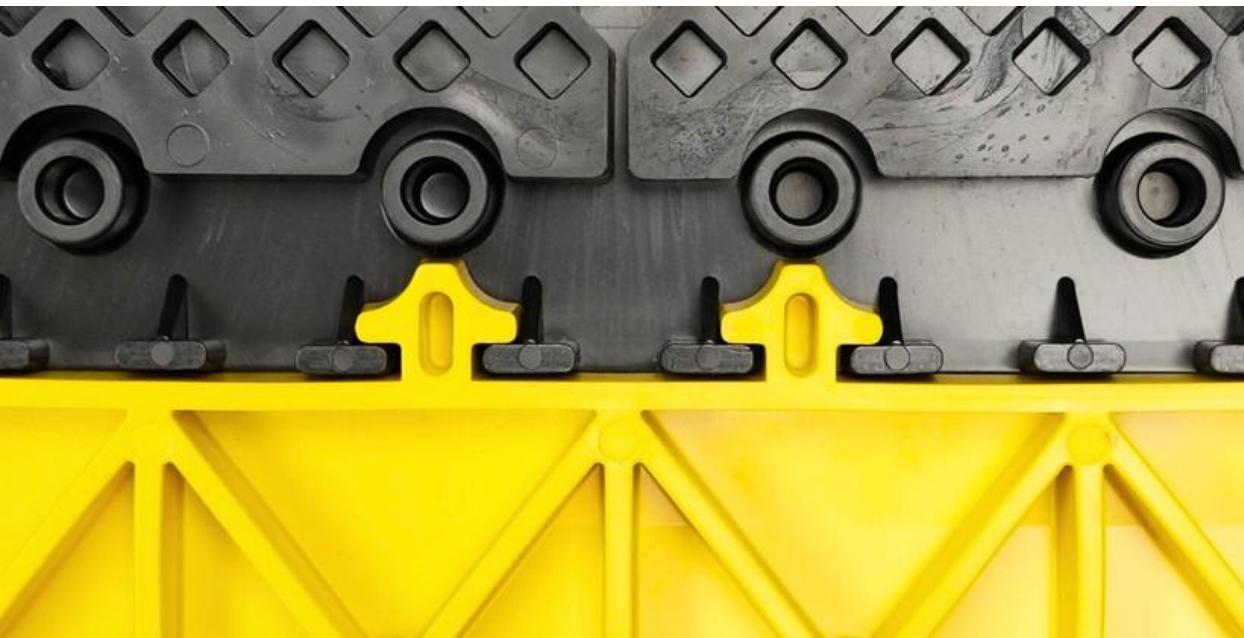
## SAFE-FLEX™ CORD MANAGEMENT

- Leg channel design protects cords and prevent tripping hazards.



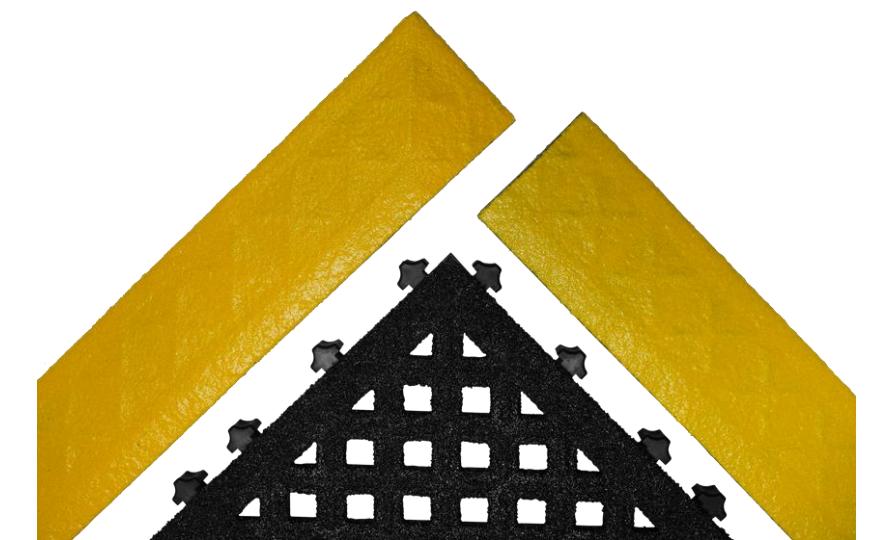
## SAFE-FLEX™ LOCKING MECHANISM

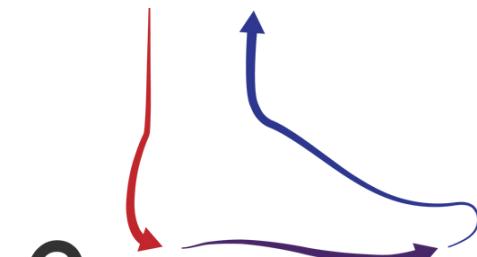
- Securely locks tiles together and will not come apart on the floor.
- When needed, mats can easily pull up and separate without damage (i.e. replacing one tile, cleaning underneath, reconfiguring a work area).



## SAFE-FLEX™ ANTI-SLIP

- Proprietary gritted surface, specifically designed to keep feet planted on the ground.

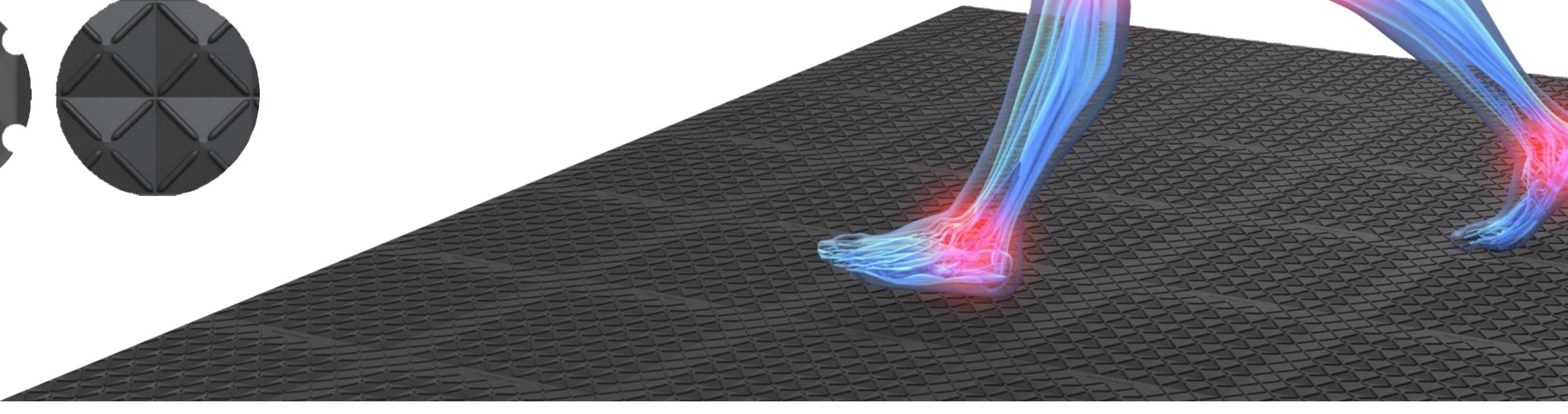
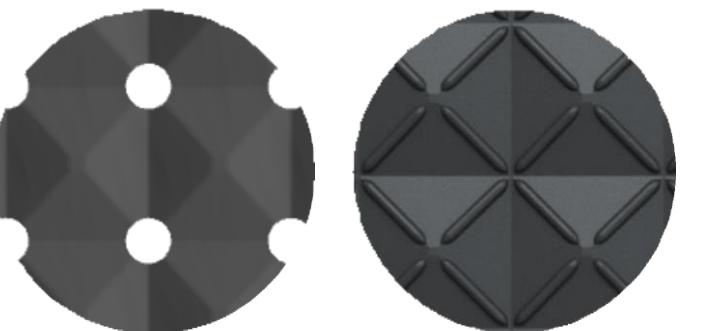




## Compression Flex Technology™

Effective energy return developed by professionals in ergonomics and engineering.

- Surface compresses slightly then returns to its original position.
- Domes are designed to cause imperceptible muscle contractions that increase blood flow.
- Helps to prevent pain from standing, fatigue, old injuries and varicose veins.



# SUSTAINABILITY

- Made from 100% recycled PVC and TPU
- 100% Recyclable at end-of-life



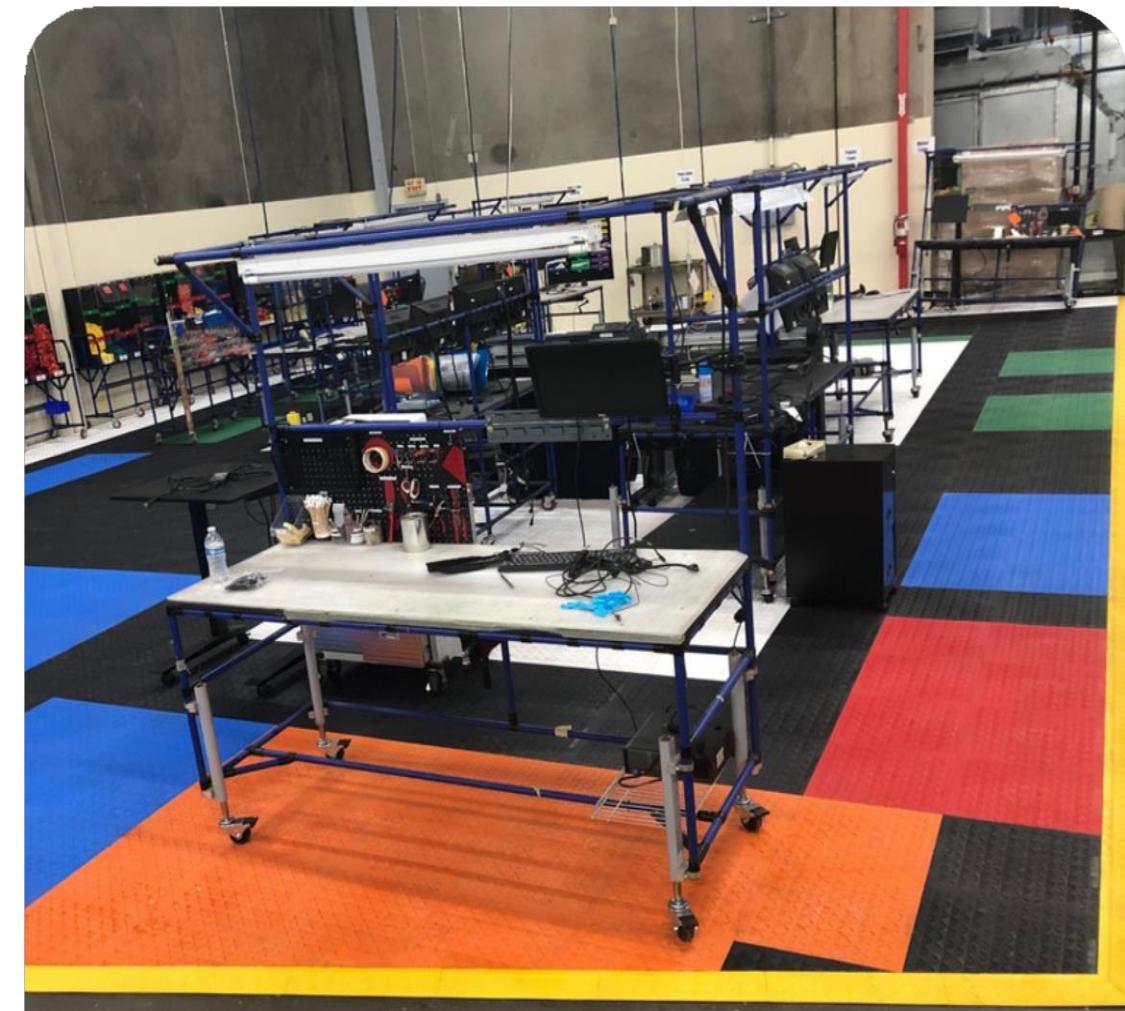
# VERSATILITY

## SAFE-FLEX™ MODULARITY

- Modular tiles allow for total size and color customization thanks to our unique connection system
- Connect different tile types together to create a custom space for your customer's unique needs.

## SAFE-FLEX™ AND 6S INITIATIVES

- Sort, Set in Order, Standardize, Safety, Sustainability, Shine.
- Multiple color and size options allow for clear workspace distinction
- Can be tailored to streamline workplace operations and organization



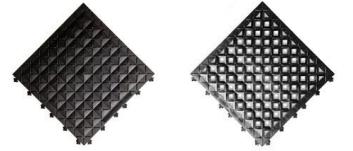
# SOLUTIONS FOR ANY AREA



Production, Machining, Quality Control, Tools & Maintenance, Welding, Assembly, Finishing



Anti-Fatigue



A1-B

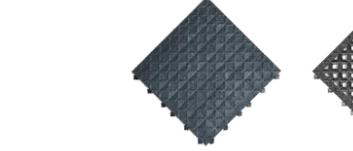
A2-B

SS1-PRO

SS2-PRO



Anti-Slip (Grit)



AG1-B

AG2-B



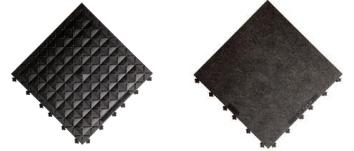
Anti-Shock (ESD)



ESDA1-B



Heavy Duty



HDA1-B

HDA1-SMB



Warehousing, Distribution, Hospitality, Retail, Packing, Customer Service



Anti-Fatigue



A1-B

A2-B

SS1-PRO

SS2-PRO



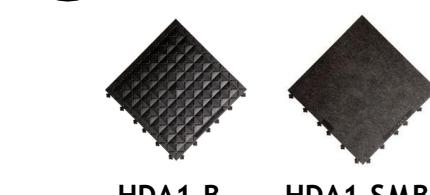
Light Duty



RF1-B

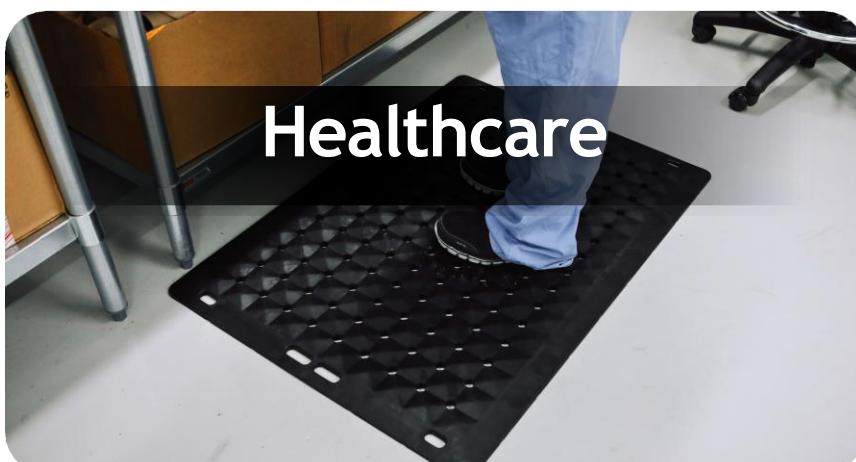


Heavy Duty



HDA1-B

HDA1-SMB



Hospitals, Long-Term Care, Outpatient Services, Medical Research, Pharmacies, Training



Anti-Fatigue



A1-B

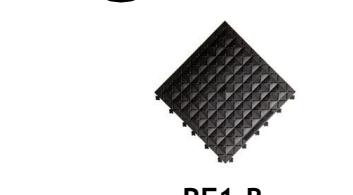
A2-B

SS1-PRO

SS2-PRO



Light Duty



RF1-B



Antimicrobial



AM1-B

AM2-B

SS1-AM

SS2-AM

# VALUE FOR CUSTOMERS

|   |                         | 2 YEARS                         | 3 YEARS                         | 5 YEARS                          |
|---|-------------------------|---------------------------------|---------------------------------|----------------------------------|
|  | 3ft x 5ft<br>\$275 each | <b>\$275</b><br>REPLACEMENTS: 0 | <b>\$275</b><br>REPLACEMENTS: 0 | <b>\$275</b><br>REPLACEMENTS: 0  |
| FOAM & RUBBER   | 3ft x 5ft<br>\$95 each  | <b>\$380</b><br>REPLACEMENTS: 4 | <b>\$570</b><br>REPLACEMENTS: 6 | <b>\$950</b><br>REPLACEMENTS: 10 |

## INDIRECT COST SAVINGS



### ADMIN COSTS

The cost of having to constantly reorder matting.



### LANDFILL COSTS

The cost of contributing to landfills, both financially and environmentally.



### INJURY CLAIMS

Data tells us that the average cost of a injured employee is \$40K and 12 workdays, per claim.



### EMPLOYEE TURNOVER

The cost of replacing employees due to injury.



### WORKER FATIGUE

According to the National Safety Council, the cost of fatigue ranges between \$1200 and \$3100 in reduced productivity, per worker, annually.

# NORTH AMERICAN TEST RESULTS

## Flammability

ASTM E 648

Class 1 Rating

## Resistance Point to Point

ANSI/ESD S7.1  
ANSI/ESD S7.1

6.13E+08  
1.40E+08

## Compression

Using an Instron Materials Testing System measured using a size 9 work boot template

0.040" - .110" @ 300lbs

## Compression 2

Measured using a 1.5" x 1.5" square in accordance with ASTM D575

0.14" - .42" @ 500lbs

## Durometer

Shore 'A' hardness with 15 second delay using a Rex Gauge Model 3000 Max-Hand Durometer

85 - 88 Shore 'A' Hardness

## Max Loading

Instron Materials Testing System  
2,250 lbs over an area of 3" x 5.25"  
= 143 PSI

No permanent deformation

## Tensile Test

ASTM D412  
Stress:  
1,170 - 1,620 PSI

Regular - Great Strength

## Tear Test

ASTM D624  
Peak Load:  
36.2 - 75.2 lbs

Regular - Great Strength

## Friction (COF)

ASTM D1894  
(modified using a 2.5" x 2.5" section of work boot)

0.9 - 1.54 Static COF

## Wear Test

SAE J1530 (17)  
Abrasive wheel: H-18  
@ 2000 cycles with 1000g load applied

Great Durability

## Bacteria Testing

ISO 22196:2011

89.2% - >99.9% reduction of pathogens

## Fungal Testing

ASTM G-21-15

Free of Fungal Growth @ 28 Days

# EUROPE TEST RESULTS



## Reaction to Fire Classification

EN 13501-1:2018  
EN ISO 9239-1:2010  
EN ISO 11925-2:2010

C<sub>fl</sub> - s2  
E<sub>fl</sub> - s2



## Electrical Resistance

EN 1081:2018

1.3x10<sup>6</sup>  
Static Dissipative Floor



## Dry Slip Resistance

EN 14041:2004

PASS - DS Rating



## Slip Potential

DIN 51130:2014

R10 - R13 Rating



## REACH Regulation

EN 16711-1:2015 in accordance with SATRA SOP CAT-043  
PD CEN ISO/TS 16190:2013 in accordance with SATRA SOP CAT-047  
EN ISO 14389:2014 in accordance with SATRA SOP CAT-024

Meets REACH Requirements

# SELLING MADE EASY

Redmount Canada  
streamlines the selling process for  
<https://www.redmountcanada.ca>  
seamless growth in the Middle East.

Your success is our  
strategy.



## Targeted Sales Materials for the Middle East

High-impact resources  
designed specifically  
for Middle Eastern  
markets.

01



## Key Customers & Industry

Identifying and  
engaging the most  
influential customers  
across key sectors.

02



## Localized Content

Professionally  
translated & culturally  
tailored content to  
connect with customers.

03



## Co-Branded Materials

Strengthening your  
brand alongside ours  
for unified market  
presence.

04



## Easy Designing & Quoting

Our tile configuration  
tool makes it simple  
for you to plan and  
close deals.

05



## On-Going Support & Free Samples

Reliable assistance  
and real-world product  
trials to strengthen  
sales outcomes.

06